

# PYMIDOL (EMS)

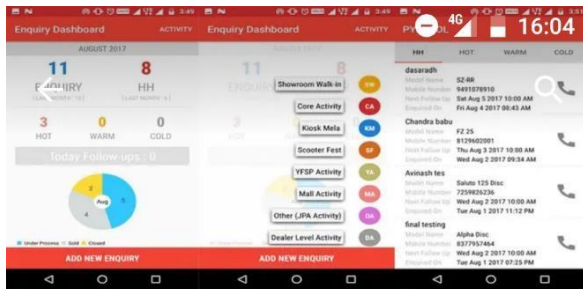
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## USER MANUAL

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# 1. Installing the Application



To find the App manually, navigate to the Google Play Store and search **"Pymidol"**.



**Pymidol**

YMSLI

3+

3.6 MB

**INSTALL**

**INSTALL**

Select to begin the download



Downloads



55



Business



Similar

Enquiry Management Tool For Yamaha



**Pymidol**

YMSLI

3+

3.4 MB

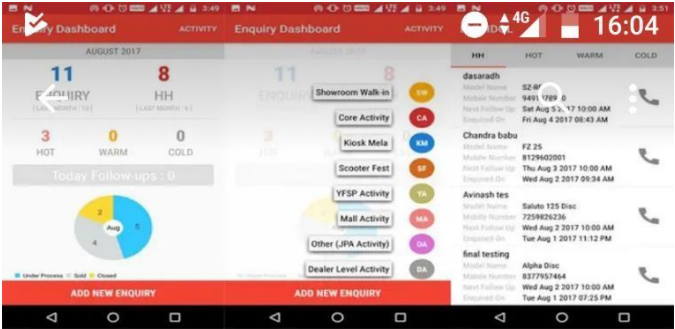
72.00 KB/3.43 MB

2%

Verified by Play Protect

**DOWNLOAD AND INSTALL**

Please wait while the Pymidol Mobile App is being downloaded and installed.



**Pymidol**  
YMSLI  
3+

UNINSTALL

OPEN

**OPEN**  
Tap to start using  
the Pymidol Mobile  
App.



**Pymidol**

**ICON**  
This shortcut icon will  
be displayed on the  
device screen.

## 2. Starting the application

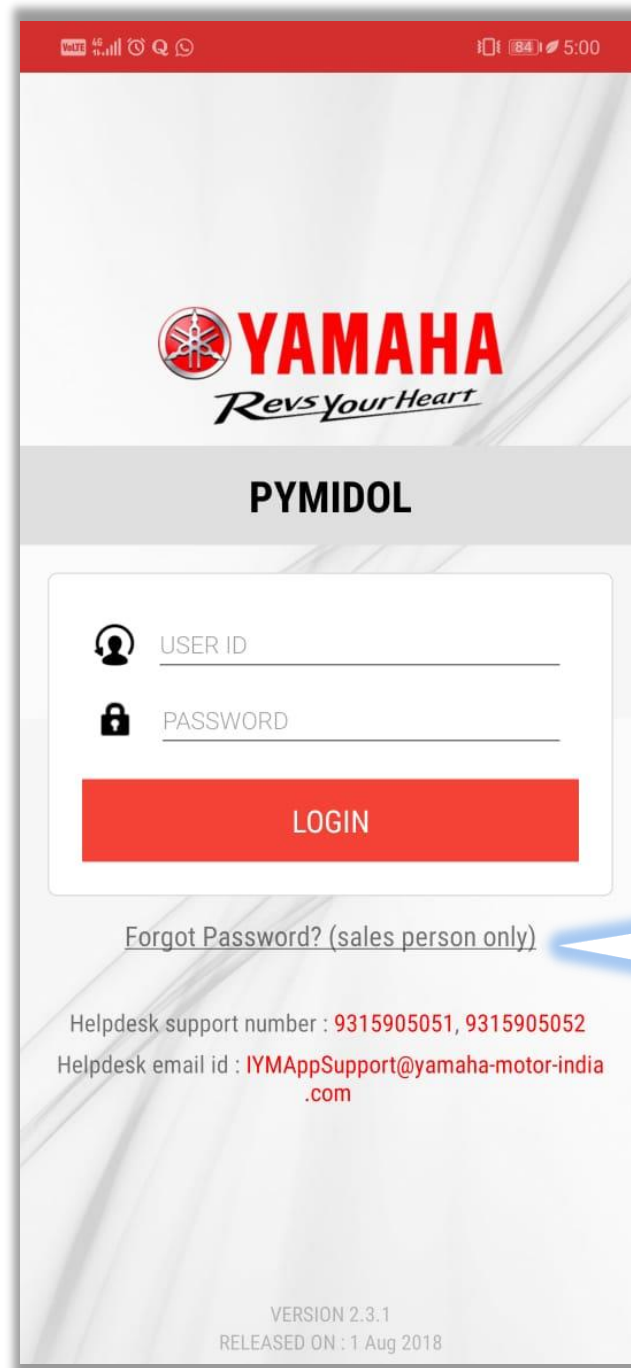
### 2.1 LAUNCH SCREEN

When you start the application by tapping the Pymidol icon, The Launch screen appears.



## 2.2 LOGIN SCREEN

On opening the Pymidol App, you may be asked to Login. Please enter the correct USER ID and Password.



YAMAHA  
*Revs Your Heart*

PYMIDOL

USER ID

PASSWORD

LOGIN

[Forgot Password? \(sales person only\)](#)

Helpdesk support number : 9315905051, 9315905052  
Helpdesk email id : IYMAAppSupport@yamaha-motor-india.com

VERSION 2.3.1  
RELEASED ON : 1 Aug 2018

**FORGOT PASSWORD**  
Navigates to **FORGOT PASSWORD** screen.  
**ONLY FOR SALES PERSON.**

MESSAGE	DESCRIPTION	SOLUTION
<b><i>Failed To Authenticate: USER ID</i></b>	Appears when the user has entered invalid credentials.	Please check the credentials again.
<b><i>Please enter the password</i></b>	Appears when the user has not entered the password.	Please enter the password
<b><i>Network Connection not available</i></b>	Appears when there exists any problem with the user's internet connection.	Please check your internet connection
<b><i>Server down</i></b>	Appears when the application server is down.	Please contact application's technical and support department


## **2.3 FORGOT PASSWORD SCREEN**


This screen allows the sales person (only) to reset his password in case he has forgotten the password.

**YAMAHA**  
*Revs Your Heart*

**Forgot User Name?**  
Please contact to Administrator

**Forgot Pasword?**  
Enter your User name and mobile number. We will send OTP to the registered mobile number. Once the OTP is verified, you can reset your password.





**CANCEL** **SUBMIT**



## **2.4 SYNC SCREEN**

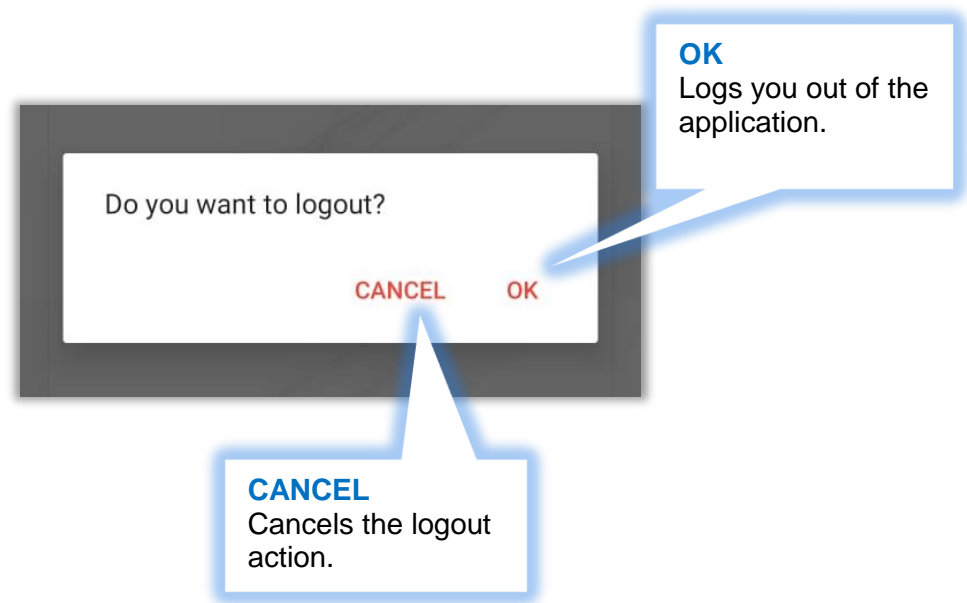
This Screen appears after successful login or just after the launch screen (in case the user was already logged in). It synchronizes the app data with the latest data fetched from the API.



### 3. Home Screen



### 3.1 LOGOUT POPUP



## 3.2 CHANGE PASSWORD SCREEN

The screenshot shows a mobile application interface for changing a password. The screen has a red header with the title "Change Password". Below the header, there are three input fields: "Current Password" (labeled "Old password"), "New Password" (labeled "New password"), and "Confirm Password" (labeled "Confirm password"). At the bottom, there are two buttons: "CANCEL" and "UPDATE".

**Re-enter new password for confirmation.**

**New Password should be greater than 6 characters.**

**CANCEL**  
Cancels the action and returns to Home Screen.

**UPDATE**  
Validates and Updates the password.

## 4. Sales Person Enquiry Dashboard

This Dashboard appears when the user has been logged in as **Sales Person**. The Dashboard has three tabs as follows:-

### 4.1 SUMMARY TAB

The screenshot shows the 'Dashboard' app interface. At the top, there's a red header with 'Dashboard' and 'Ver 2.3.1'. Below it are three tabs: 'SUMMARY' (selected), 'DIGITAL', and 'ENQUIRY'. A date range selector shows 'APRIL 2019' with left and right arrow buttons. The main content area displays two large numbers: '10' for 'DIGITAL' and '24' for 'ENQUIRY'. Below these are two buttons: a green one for 'Today's Follow-ups : 1' and a red one for 'Total Pending : 13'. Callout boxes provide detailed explanations for each of these elements.

**MONTH/DATE RANGE**  
Displays the selected Month/Date Range which can be changed either by using the surrounding arrow buttons or the Calendar button.

**DIGITAL**  
Displays the digital Lead Count for the selected month/date range. Navigates to **DIGITAL** Tab on Tap.

**TODAY'S FOLLOW-UPS**  
Displays the Total no. of enquiries (Digital+Normal) that need to be followed up today. Navigates to **TODAY'S FOLLOW-UPS** screen on click.

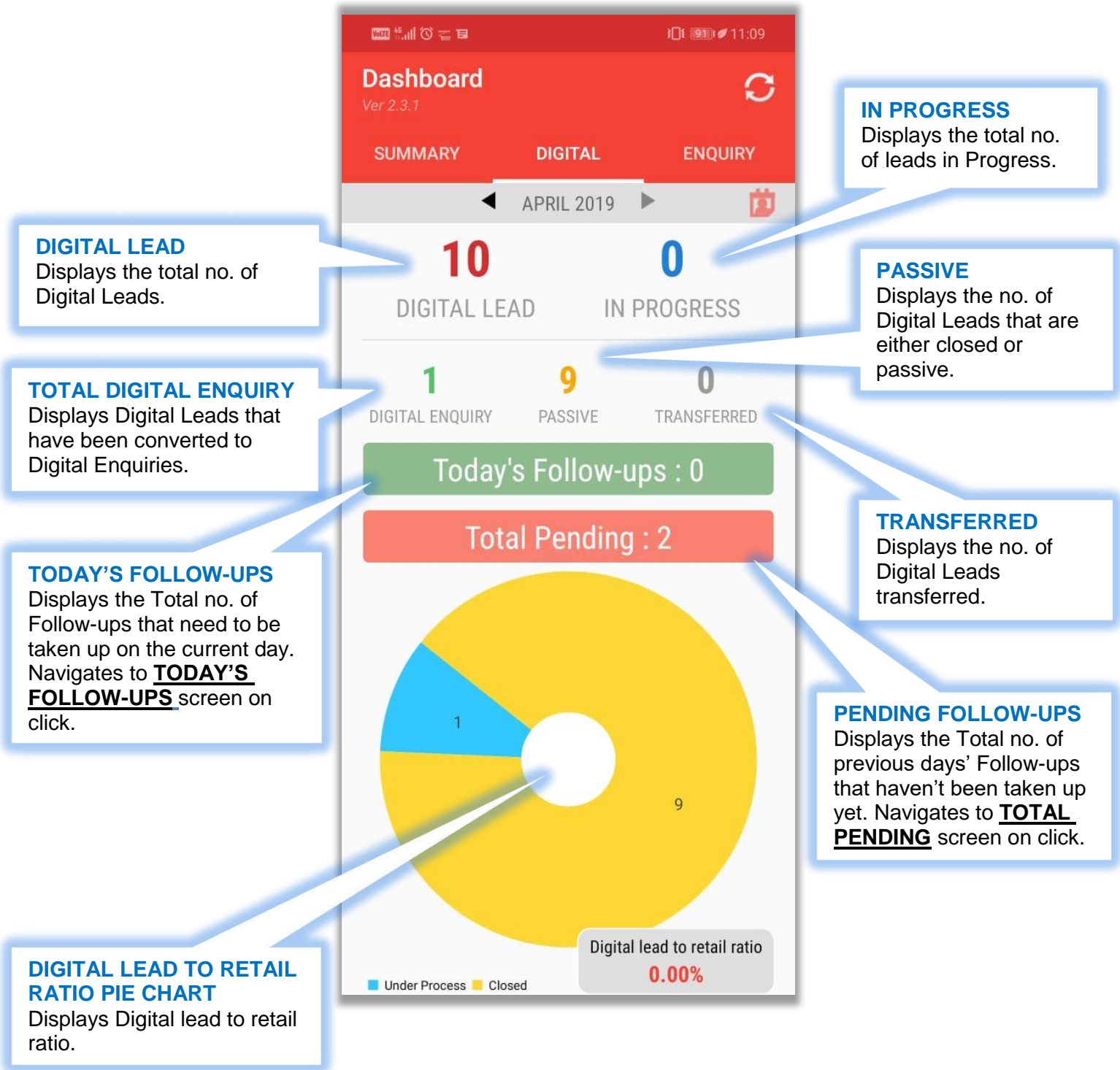
**REFRESH**  
This button refreshes the displayed records to reflect any changes.

**CALENDAR**  
This button opens up a calendar allowing you to select a date range.

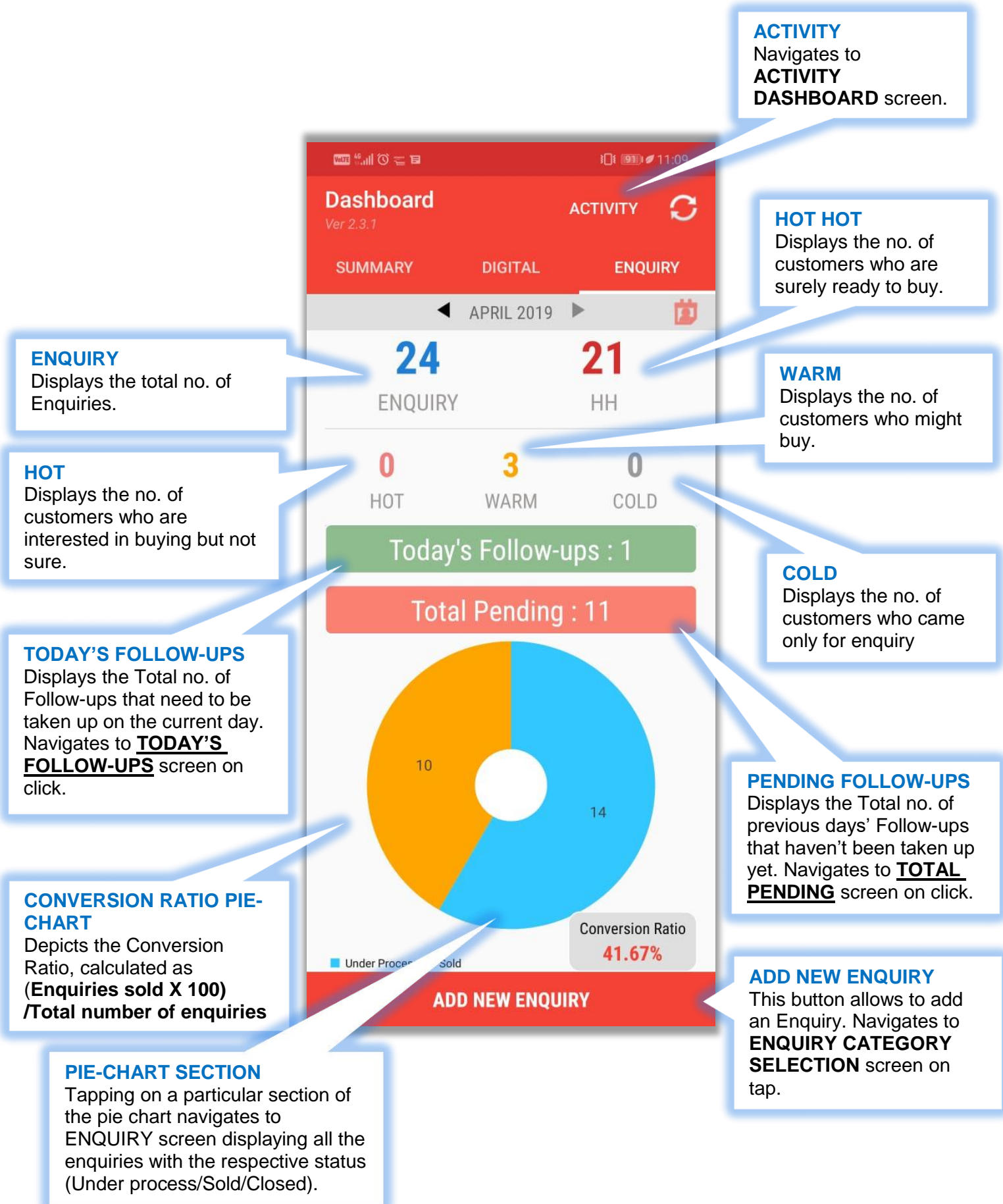
**ENQUIRY**  
Displays the Enquiry Count. Navigates to **ENQUIRY** Tab on Tap.

**PENDING FOLLOW-UPS**  
Displays the Total no. of previous days' follow-ups that haven't been taken up yet. Navigates to **TOTAL PENDING** screen on click.

## 4.2 DIGITAL TAB



### 4.3 ENQUIRY TAB



## 4.4 ACTIVITY DASHBOARD

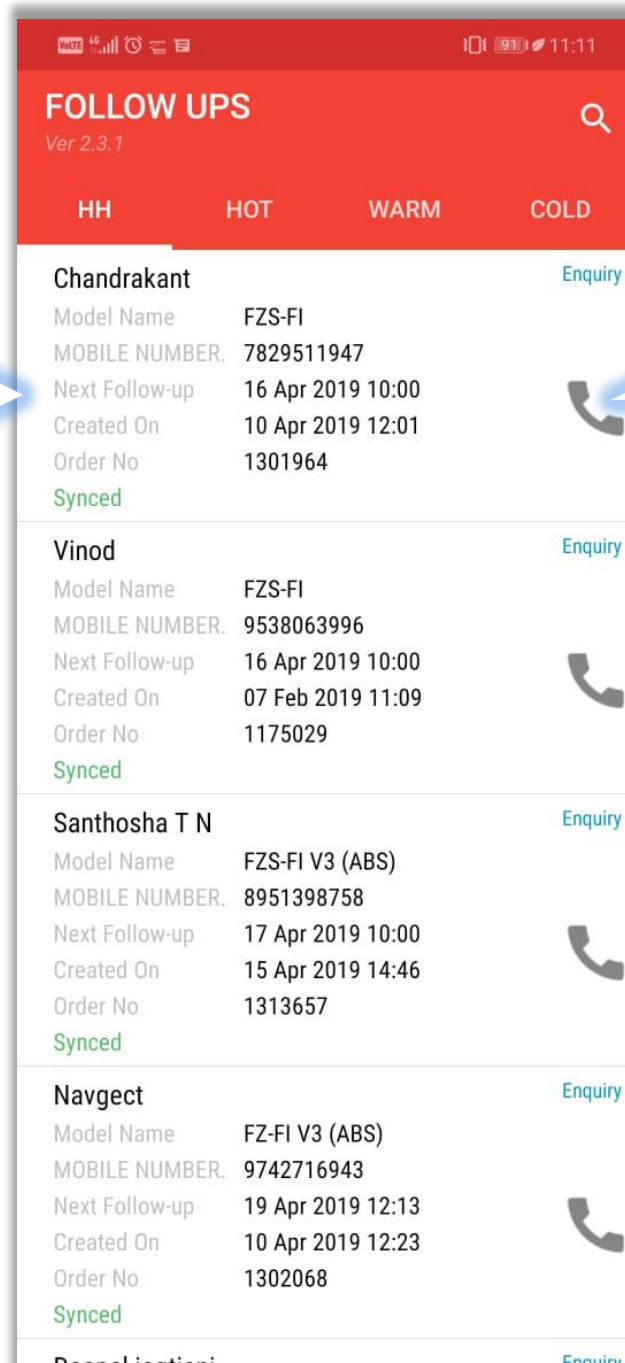
This screen shows the activity report of all the Enquiries source-wise such as SW: Showroom Walk-in, CA: Core Activity, KM: Kiosk Mela etc.





## 4.5 TODAY'S FOLLOW-UPS

This screen shows current day's follow-up enquiries.



### ENQUIRY

Displays the Enquiry Details. Navigates to **UPDATE ENQUIRY** screen on tap.

### CALL

This button makes a call to the respective Customer

### 4.5.1 UPDATE ENQUIRY

This screen will allow you to modify details of an enquiry.

The screenshot shows a mobile application interface for updating an enquiry. The screen has a red header with the title 'UPDATE' and version 'Ver 2.3.1'. A status bar at the top shows network, battery, and time (11:11). The form contains several input fields: 'Enquiry Source' (a dropdown menu showing 'Showroom Walk-in'), 'Customer Name' (text input with 'Chandrakant'), 'Primary Mobile Number' (text input with '7829511947'), 'Alternate Mobile Number' (text input with placeholder 'Enter mobile number'), 'Landline Number' (text input with placeholder 'Enter landline number'), 'Email Address' (text input with placeholder 'Enter email address'), 'Location' (a dropdown menu showing 'BANGALORE'), and 'Gender' (radio buttons for 'Male' and 'Female', with 'Male' selected). At the bottom, there are three buttons: 'CANCEL', 'UPDATE', and 'CALL'. The 'CALL' button is a red phone icon. Callout boxes provide descriptions for these buttons: 'CALL' makes a call to the customer, 'UPDATE' saves changes, and 'CANCEL' exits the screen.

**CALL**  
This button makes a call to the respective Customer

**UPDATE**  
This button allows you to update and save the changes made in the details of an enquiry

**CANCEL**  
This button allows you to exit from update enquiry screen.

Enquiry Source  
Showroom Walk-in

Customer Name  
Chandrakant

Primary Mobile Number  
7829511947

Alternate Mobile Number  
Enter mobile number

Landline Number  
Enter landline number

Email Address  
Enter email address

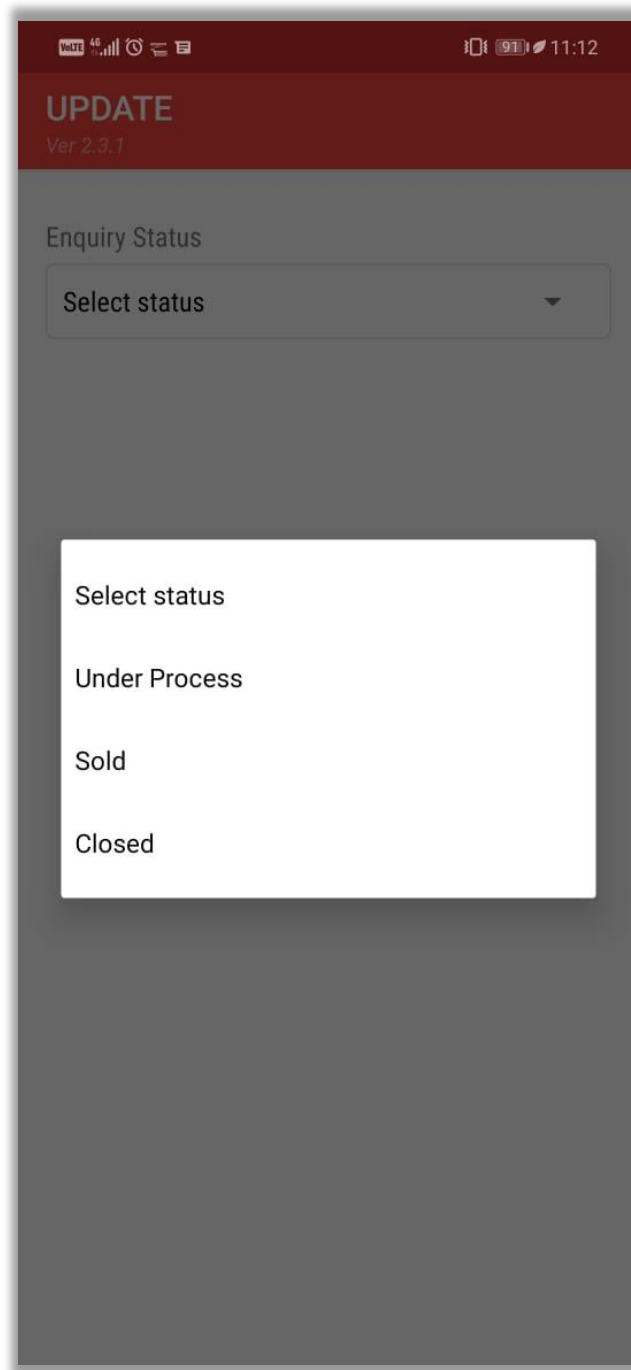
Location  
BANGALORE

Gender  
☒ Male ☐ Female

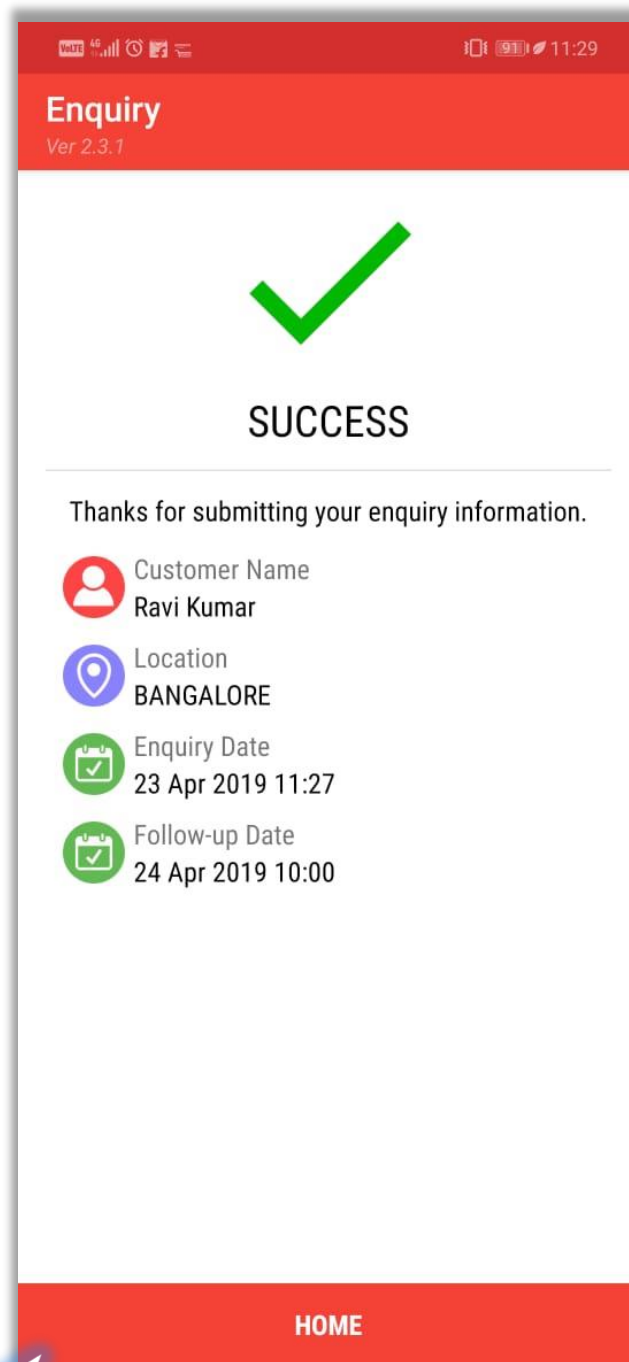
CANCEL UPDATE CALL

### **4.5.2 UPDATE SCREEN AFTER CALL TO CUSTOMER**

After making a call, you need to update the enquiry by selecting the suitable status.



### 4.5.3 SUCCESS MESSAGE SCREEN FOR ENQUIRY UPDATION

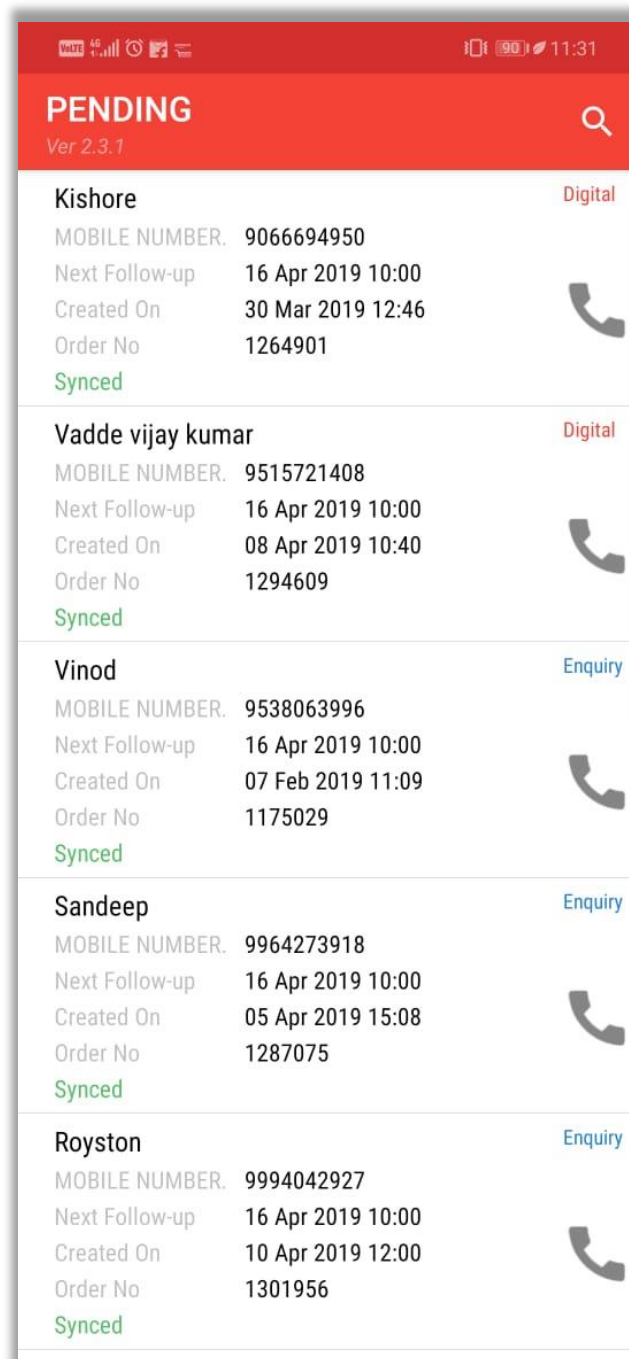


#### **HOME**

This button navigates to HOME SCREEN on tap.

## 4.6 TOTAL PENDING

This screen will show you details of pending enquiries that are yet to be followed-up.

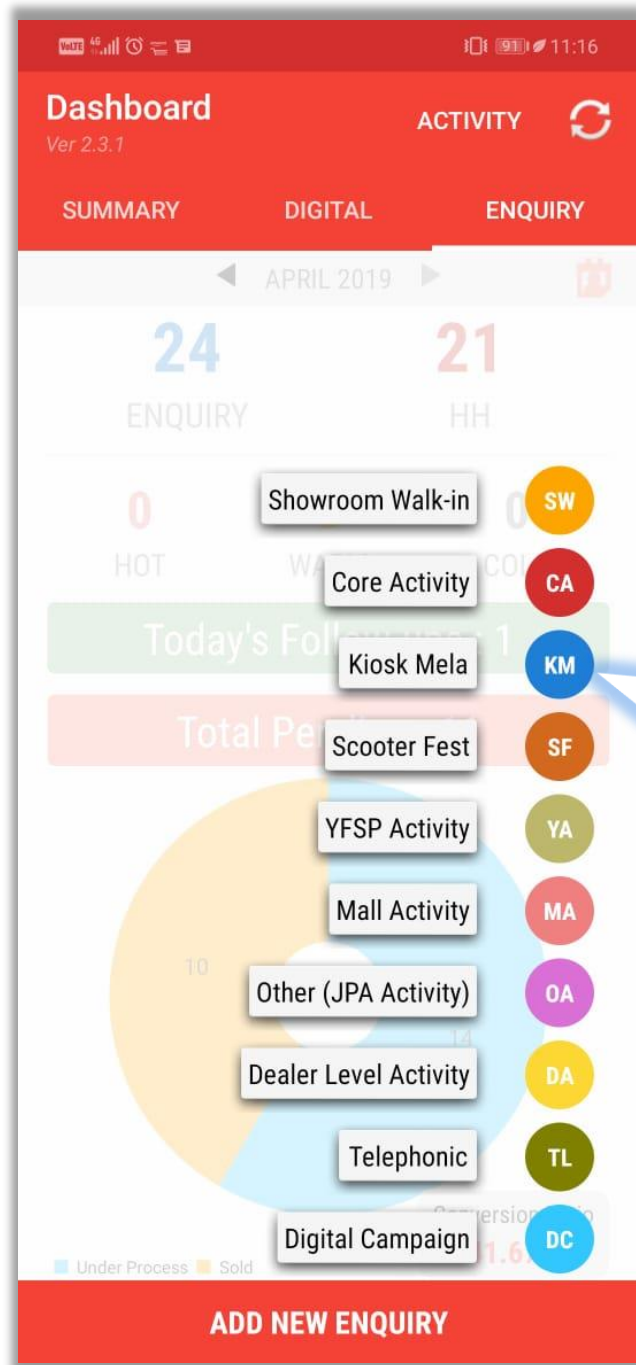


PENDING		Ver 2.3.1	Search
<b>Kishore</b>	Digital		
MOBILE NUMBER.	9066694950		
Next Follow-up	16 Apr 2019 10:00		
Created On	30 Mar 2019 12:46		
Order No	1264901		
Synced			
<b>Vadde vijay kumar</b>	Digital		
MOBILE NUMBER.	9515721408		
Next Follow-up	16 Apr 2019 10:00		
Created On	08 Apr 2019 10:40		
Order No	1294609		
Synced			
<b>Vinod</b>	Enquiry		
MOBILE NUMBER.	9538063996		
Next Follow-up	16 Apr 2019 10:00		
Created On	07 Feb 2019 11:09		
Order No	1175029		
Synced			
<b>Sandeep</b>	Enquiry		
MOBILE NUMBER.	9964273918		
Next Follow-up	16 Apr 2019 10:00		
Created On	05 Apr 2019 15:08		
Order No	1287075		
Synced			
<b>Royston</b>	Enquiry		
MOBILE NUMBER.	9994042927		
Next Follow-up	16 Apr 2019 10:00		
Created On	10 Apr 2019 12:00		
Order No	1301956		
Synced			

## 5. Add New Enquiry Screen

### 5.1 ENQUIRY CATEGORY SELECTION

This screen displays all Enquiries corresponding to the selected sales person.



## 5.2 NEW ENQUIRY SCREEN

The screenshot displays a mobile application interface for a 'NEW ENQUIRY' form. The header is red with the title 'NEW ENQUIRY' and version 'Ver 2.3.1'. The form contains several input fields: 'Enquiry Source' (a dropdown menu with 'Kiosk Mela' selected), 'Customer Name' (a text box with placeholder 'Enter customer name'), 'Primary Mobile Number' (a text box with placeholder 'Enter mobile number'), 'Alternate Mobile Number' (a text box with placeholder 'Enter mobile number'), 'Landline Number' (a text box with placeholder 'Enter landline number'), 'Email Address' (a text box with placeholder 'Enter email address'), and 'Location' (a dropdown menu with 'Select Location' selected). At the bottom, there are two radio buttons for 'Gender', with 'Male' selected. The bottom of the screen features a grey bar with 'CANCEL' and 'SAVE' buttons.

**NEW ENQUIRY**  
Ver 2.3.1

Enquiry Source  
Kiosk Mela

Customer Name  
Enter customer name

Primary Mobile Number  
Enter mobile number

Alternate Mobile Number  
Enter mobile number

Landline Number  
Enter landline number

Email Address  
Enter email address

Location  
Select Location

Gender  
☒ Male ☐ Female

CANCEL SAVE

**NEW ENQUIRY**  
Ver 2.3.1

Enter aadhar number

Payment Type  
☐ Cash ☐ Finance

Enquiry Status  
Select status ▼

Test Ride Taken  
☐ Yes ☐ No

Customer's Current Model  
Enter customer current model

Customer Type  
☐ N ☐ Y ☐ C

Customer Interested In Exchange  
☐ Yes ☐ No

Remarks  
Enter the remarks...

CANCEL SAVE

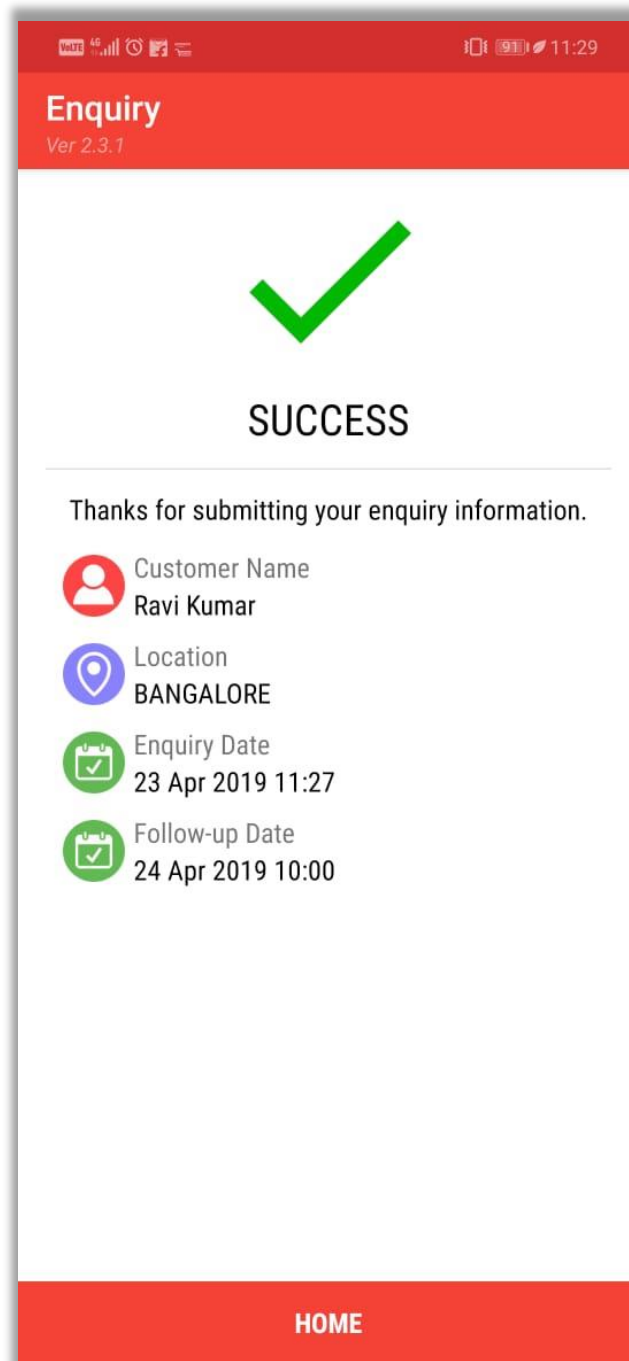
**CANCEL**  
Cancels Enquiry Creation.

**SAVE**  
Saves the Enquiry if all the mandatory fields have been filled.



### **5.3 SUCCESS MESSAGE SCREEN**

This screen shows that the enquiry has been successfully updated.



## 6. List of Enquiries Screen

This screen shows the list of Enquiries.

The screenshot displays the 'ENQUIRIES' screen with a red header. The header includes the title 'ENQUIRIES', the version 'Ver 2.3.1', and a search icon. The list contains four enquiries, each with a red circular icon containing 'HH'. The status of each enquiry is indicated by a label in the top right corner of its card: 'Under Process' (blue), 'Sold' (yellow), 'Sold' (yellow), and 'Under Process' (blue). Each enquiry card lists the name, model name, mobile number, next follow-up date and time, creation date and time, and order number. The 'Synced' status is shown in green at the bottom of each card.

**SEARCH**  
This button allows you to search for a particular enquiry.

**UNDER PROCESS**  
Depicts that this enquiry is in **under process** of converting into a sale.

**SOLD**  
Depicts that this enquiry has been converted into a sale.

Name	Model Name	MOBILE NUMBER	Next Follow-up	Created On	Order No	Status
Pradeep kumar j	R15 V3	7019713197	24 Apr 2019 10:16	09 Apr 2019 14:52	1298955	Under Process
Nidhish Padmanabhan	R15 V3 ABS DK	8105900892	15 Apr 2019 15:11		1313707	Sold
Selva	ALPHA DRUM	9901233038	05 Apr 2019 15:36		1287168	Sold
Sagar Kumar bhadani	FZS-FI	9902495696	15 Apr 2019 14:53		1313674	Under Process

## 7. Dealer Enquiry Dashboard

This Dashboard appears when the user has been logged in as **Dealer**. The Dashboard has three tabs and displays all the counts as **the cumulative of all the manpower under the dealer** as follows:-

### 7.1 SUMMARY TAB

The screenshot shows the Dealer Dashboard Summary Tab. At the top, there's a red header with 'Dealer Dashboard' and 'Ver 2.3.1'. Below the header are three tabs: 'SUMMARY', 'DIGITAL', and 'ENQUIRY'. The 'SUMMARY' tab is selected. Below the tabs, there's a date range selector showing 'APRIL 2019'. To the left of the date range are two large numbers: '258' for 'DIGITAL' and '67' for 'ENQUIRY'. Below these numbers are two buttons: 'Today's Follow-ups : 11' (green) and 'Total Pending : 326' (red). Callouts provide detailed explanations for each of these elements.

**MONTH/DATE RANGE**  
Displays the selected Month/Date Range which can be changed either by using the surrounding arrow buttons or the **CALENDAR** button.

**DIGITAL**  
Displays the digital Lead Count for the selected month/date range. Navigates to **DIGITAL TAB** on Tap.

**TODAY'S FOLLOW-UPS**  
Displays the Total no. of enquiries (Digital+Normal) that need to be followed up today. Navigates to **TODAY'S FOLLOW-UPS** screen on click.

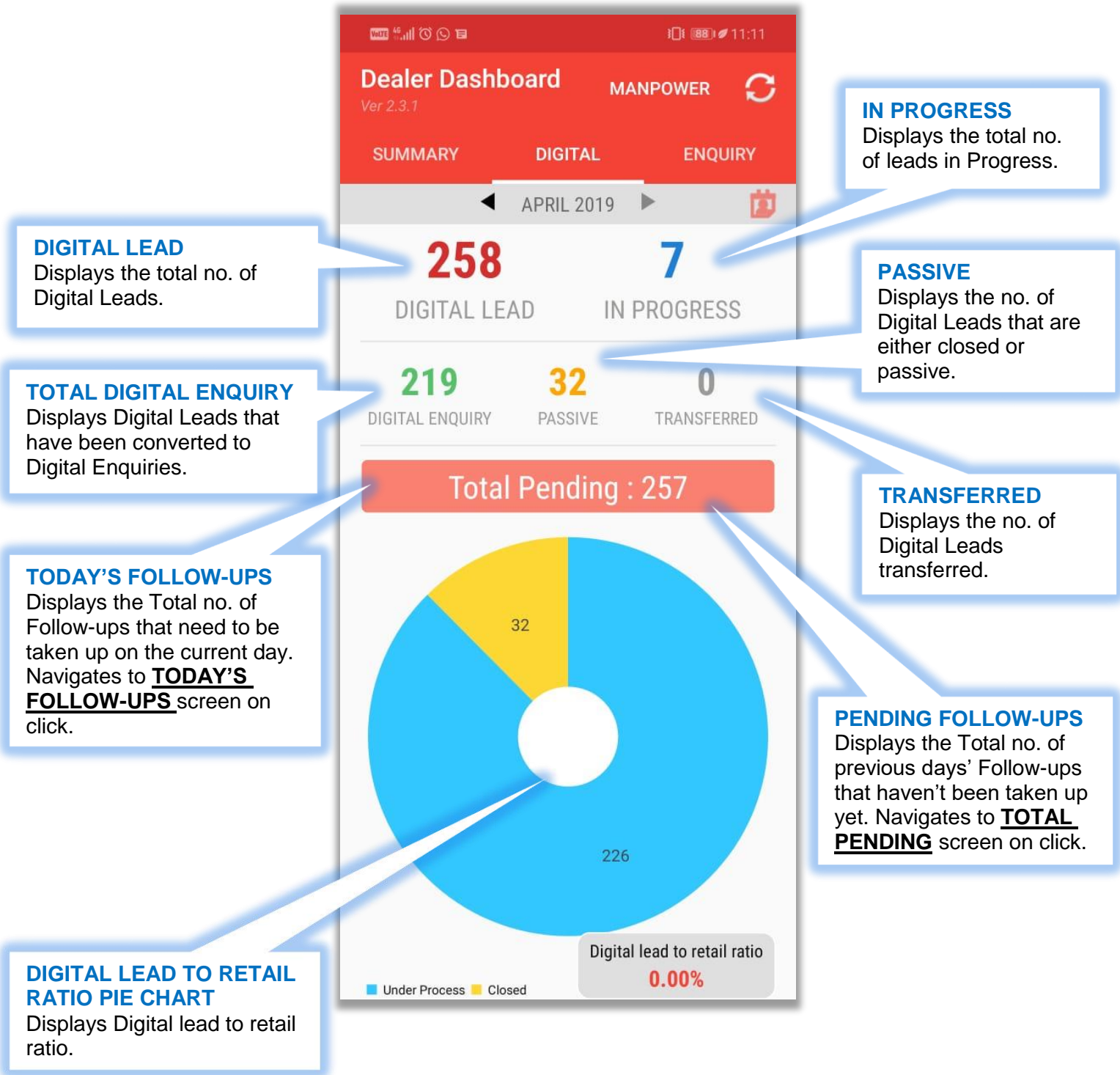
**REFRESH**  
This button refreshes the displayed records to reflect any changes.

**CALENDAR**  
This button opens up a calendar allowing you to select a date range.

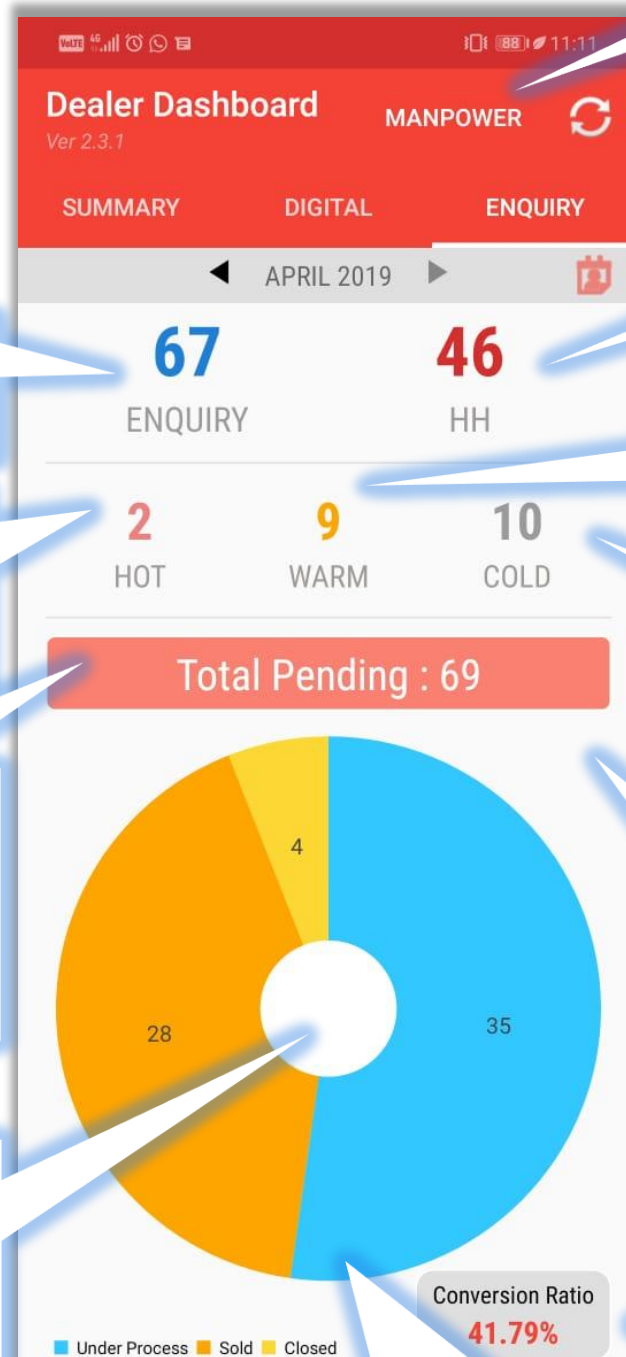
**ENQUIRY**  
Displays the Total Enquiry Count. Navigates to **ENQUIRY** Tab on Tap.

**PENDING FOLLOW-UPS**  
Displays the Total no. of previous days' follow-ups that haven't been taken up yet. Navigates to **TOTAL PENDING** screen on click.

7.2 DIGITAL TAB



## 7.3 ENQUIRY TAB



### MANPOWER

Navigates to **DEALER MANPOWER** screen.

### HOT HOT

Displays the no. of customers who are surely ready to buy.

### WARM

Displays the no. of customers who might buy.

### COLD

Displays the no. of customers who came only for enquiry

### ENQUIRY

Displays the total no. of Enquiries.

### HOT

Displays the no. of customers who are interested in buying but not sure.

### TODAY'S FOLLOW-UPS

Displays the Total no. of Follow-ups that need to be taken up on the current day. Navigates to **TODAY'S FOLLOW-UPS** screen on click.

### CONVERSION RATIO PIE-CHART

Depicts the Conversion Ratio, calculated as  $(\text{Enquiries sold} \times 100) / \text{Total number of enquiries}$ .

### PENDING FOLLOW-UPS

Displays the Total no. of previous days' Follow-ups that haven't been taken up yet. Navigates to **TOTAL PENDING** screen on click.

### ADD NEW ENQUIRY

This button allows to add an Enquiry. Navigates to **ENQUIRY CATEGORY SELECTION** screen on tap.

### PIE-CHART SECTION

Tapping on a particular section of the pie chart navigates to ENQUIRY screen displaying all the enquiries with the respective status (Under process/Sold/Closed).

## 7.4 DEALER MANPOWER

This screen shows the details of all the Sales Persons under the respective dealer.

**DEALER MANPOWER**  
Ver 2.3.1

**Enquiry Status**

NAME	TOTAL ENQUIRY	UNDER P	
		HH	H
<a href="#">AJMAL BASHA</a>	28	12	1
<a href="#">SATHISH G</a>	0	0	0
<a href="#">SHAIKH MOHAMMED SAQLAIN</a>	14	0	0
<a href="#">SURESH BABU N S</a>	25	6	0

**Follow-up Status**

NAME	PENDING	TODAY FO
<a href="#">AJMAL BASHA</a>	9	6
<a href="#">SATHISH G</a>	0	0
<a href="#">SHAIKH MOHAMMED SAQLAIN</a>	39	3
<a href="#">SURESH BABU N S</a>	17	0

### DETAILS

Tapping on the name of any Sales Person navigates to **SALES PERSON STATUS** screen.

### ENQUIRY STATUS TABLE

This table displays the Enquiry status of all the listed sales persons. The table is horizontally scrollable.

### FOLLOW-UP STATUS TABLE

This table displays the Follow-up status of all the listed sales persons. The table is horizontally

7.5 SALES PERSON STATUS

This screen shows the overall status of the respective sales person.

